

MEDIA PACK 2016-17

A PRINTED AND ONLINE WEEKLY NEWSPAPER DEDICATED TO THE SCHOOLS SECTOR



SCHOOLSWEEK.CO.UK | @SCHOOLSWEEK

Mhat is Schoo

A NEWSPAPER DEDICATED TO PUTTING SCHOOLS FIRST

Schools Week has quickly become a primary source of news for thousands of professionals working across the schools and education sector. Its rapidly growing presence in the community is rare for a newspaper in its infancy, but is a clear indication of bigger things to come over the coming years.

Schools Week is a weekly printed newspaper that readers know will not hold back in providing them with investigative and indepth news articles.

The editorial team is packed with talented and experienced journalists and under the guidance of editor Laura McInerney, readers know that the paper will ask the tough questions, find the debatable point, tell the difficult truth and always put schools first.

The newspaper is read by a highly influential and aspirational demographic from across the schools sector in England. From school head teachers to multi-academy trust executives, from school governors to school business managers and from public relation professionals to teachers; we are proud of the diverse readership that we have engaged in a short period.

Schools Week prides itself in being the first to report on the news that matters and in the space of just over 18 months it has become part of the sector's daily routine - whether that be checking schoolsweek.co.uk for the latest breaking news stories, reading through the weekly newspaper on a Friday morning, or scouring through the job ads (plus the online jobs board) for the latest career opportunities.

The newspaper has come a long way. The team has expanded. The stories have become bigger and juicier. The weekly website

audience has grown at an incredible pace, from hundreds to hundres of thousands a week. The recruitment advertising section has grown. And our creative opportunities for our display clients have engaged well known sector brands such as OCR, City and Guilds, Pearson, BBC Learning and SSAT enabling them to engage with an influential audience.

As Schools Week is aimed at influencers, aspiring leaders and decision makers, the title communicates on a weekly basis with a highly influential and targeted audience.

The title is distributed to individual subscribers and on a multiple subscription basis (whereby whole organisations subscribe), as well as key decision makers within the sector.

This, coupled with the newspaper's expert sector knowledge and regular specialist supplements, events and sponsorship opportunities gives you unrivalled channels when reaching out to influential members of the schools community.

Thank Ma

Shane Mann managing director Lsect Ltd (publisher of Schools Week)

MEET THE TEAM

@SCHOOLSWEEK | NEWS@SCHOOLSWEEK.CO.UK | WWW.SCHOOLSWEEK.CO.UK



CATH MURRAY т: 0203 468 6365





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SOPHIE SCOTT т: 020 3051 4289 @SOPH_E_SCOTT sophie.scott@schoolsweek.co.uk

MEDIA PACK 2016-17

THE EDITOR



Laura McInernev taught in East London for six years, starting out as a TeachFirst participant and finally as an Advanced Skills Teacher. After writing a book in 2011, The 6 Predictable Failures of Free Schools...and How To Avoid Them, she spent the next two years in the US studying education policy on a Fulbright Scholarship.

During this time Laura regularly wrote features for LKMCo, and the New Statesman and she stills writes a monthly Guardian column.

Laura's superpowers include encyclopedic knowledge of past education secretaries and the ability to stop a year 9 boy in his tracks with just a stare.

LAURA MCINERNEY



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T: 020 3051 4284 @MISS_MCINERNEY laura.mcinerney@schoolsweek.co.uk

schoolsweek.co.uk

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A HIGHLY INFLUENTIAL AND TARGETED AUDIENCE

Our weekly printed newspaper is read by a highly engaged, aspirational and influential audience. From school head teachers to multi-academy trust executives, from school governors to school business managers and from public relation professionals to teachers; we are proud of the diverse readership that we engage. As Schools Week is wholly aimed at the schools sector, the title communicates on a weekly basis with an active and loyal readership.

Schools Week takes you to the edges and the heart of educational information and debates: to the places where political, philosophical and economic discussions are inescapable and to the real-life experiences where tears of dread and joy are shared. *Schools Week* gives more access than other similar publications to the backroom influences on education - the think-tanks and policy creators - enabling teachers and leaders to lift the veil of naivety from school management."

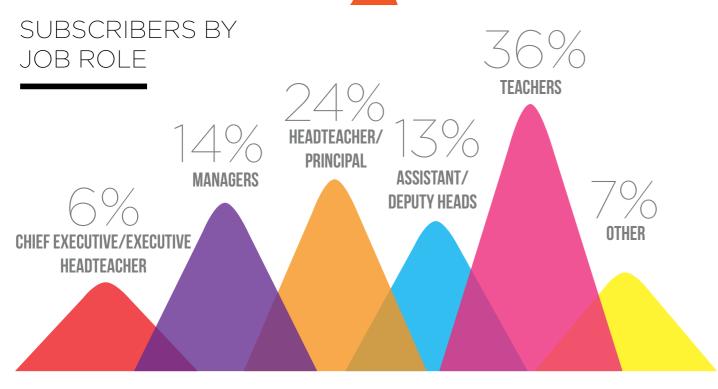
Lisa Pettifer - Head of Teacher Development, NAHT



Schools Week has fast become essential reading for anybody involved in education. It is hard-hitting, investigative and inquiring and really gets to the core of the issue. *Schools Week* has become the first place I turn to for the low down on the latest education issue."

> Henry Stewart- co-founder, Local Schools Network





More than: Monthly page views Up from 165,000 in summer 2015

Visits per month Up from 90,000 in summer 2015

105,000+10,000+21,000+ **F** Facebook likes Monthly unique visitors Up from 52,000 in 2015





Since our launch in September 2014 our readership has rapidly increased. The figures on this page show just how quickly Schools Week has become a primary source of news for the schools and education sector. These figures represent a three month average between Jan 1 -31 March 2016.



Twitter followers

schoolsweek.co.uk

AREYOU

YOUR SEARCH FOR A

The Schools Week newspaper and online

content is aimed atteachers with a broad

well as aspiring, middle & senior

education career step.

interest in education policy and finance,as

managers, leaders and governors across

the whole school sector in England. If

you are one of these, then our online jobs

board will assist in securing you that next

NEW CAREER STARTS HERE...

schoolsweek.co.uk/jobs

SCHOOL

Includes the latest jobs from ;

new opportunities

schools sector so you don't r

• Specialises in mid-senior n

relevant to your search

roles making sure advertis

• Easy to navigate, making

simple and stress-free

• No need to register in o

roles, meaning the app' quick and confidential

SCHOOLS

JOB SEARCH RECRUITER ABOUT US CONTAC



RECRUITMENT

I don't just read Schools Week because it has an unrivalled nose for the sort of education news story that I need to know about. Its features, reviews and expert pieces keep me up to date and make me think more deeply about the education issues of the moment. Schools Week is sharp, smart and sassy and I wouldn't be without it."

TO ADVERTISE WITH US: 020 81234 778 | ADVERTISING@SCHOOLSWEEK.CO.UK

DVERTISING

Rachel Gooch – @Schoolduggery, prolific edu-tweeter

RECRUITMENT ADVERTISING

Recruiting the right staff is never an easy process.

At Schools Week we aim to ensure that we kick start your recruitment campaign by advertising your role with a simple, affordable and effective campaign.

Our recruitment section is located at the back of the newspaper and is simple to navigate. Our online jobs board has been developed with the job seeker and recruiter in mind.

Recruitment advertising needn't cost a small fortune and money is tight in our sector. That's why at Schools Week we offer schools that subscribe to our newspaper unlimited free online recruitment advertising.

We don't have an over-complicated pricing structure and

you don't pay a penny more for composite adverts. If you are placing a half page advert or larger we can even design the advert for you free of charge.

Expedience and attention to detail are integral when recruiting. You won't have to wait hours for any requested edits to be made to any online postings. We will make them whilst you are on the phone.

Online advertising starts from just £95, with a featured listing costing just £250 that includes having your vacancy tweeted directly from the @schoolsweek Twitter account. To discuss recruitment advertising further, email or give us a call - we will be happy to discuss your needs.

Schools Week recruitment advertising is: SIMPLE | AFFORDABLE | EFFECTIVE

UNLIMITED FREE ONLINE ADVERTISING

As a title fully engaged with the schools sector we understand that money is tight. That is why at Schools Week we offer all of our subscribers unlimited free online recruitment advertising and discounts on print recruitment advertising.

How do I advertise my organisation's roles for free?

- Offer available to new and existing Schools Week subscribers only
- At least one member of staff within the organisation must subscribe to Schools Week. Organisations cannot benefit from the subscriptions of other organisations within their group or trust.
- Simply email your online listing in a word document along with your organisations logo to advertising@schoolsweek.co.uk
- All free listings part of this offer is published as basic listings. The listing can be upgraded to a featured listing at the reduced cost of £155.
- Fair usage policy applies and the offer maybe limited to 30 roles per month per organisation

Schools Week reserves the right to withdraw this offer at any time without notice and at our discretion may refuse to honour this offer. This offer expires at the end of the



	BASIC Free for subscribers £95PM	FEATURED £155 For Subscribers £250PM	FEATURED JOB OF THE WEEK £500PW	PRINT From £300	
FULL COLOUR ADVERT IN PRINT				•	
FREE ADVERT DESIGN			•	٠	
ONLINE LISTING	٠	•	•	•	
COMPANY LOGO	•	•	•	٠	
COMPANY BIO	٠	•	•	•	
APPLY NOW BUTTON	•	•	•	•	
UNLIMITED TEXT	٠	٠	•	•	
UNLIMITED ATTACHMENTS	•	•	•	•	
FEATURED LISTINGS		•	•	•	
TWEETED TO BY @SCHOOLSWEEK TO 15,100 FO	LLOWERS	•	•	٠	
EMAILED OUT IN WEEKLY JOBS EMAIL		•	•	•	
TOP POSITION IN WEEKLY JOBS EMAIL			•		
LARGE FEATURED BUTTON ON EACH SCHOOLSWEEK.CO.UK PAGE FOR ONE WEEK •					
BANNER ADVERTS ON OUR ONLINE JOBS BOAR	D		•		

Schools Week has improved my Friday mornings, because I know that all the issues I have been following closely that week will be summarised cogently, without bias and with a lightness of touch. It is the only publication which does that and in my opinion has become "unmissable" within a few short months. I wish it had been around when I was at the beginning of my career as I can see how much it must help those new to the profession develop an understanding of the issues confronting the sector."

MEDIA PACK 2016-17



Ros McMullen – founding member, headteachers' roundtable

PRINT ADVERTISING

Schools Week is a superb platform from which to engage with potential applicants for your vacancies. Your recruitment adverts will effectively reach and engage with our niche and engaged audience.

We pride ourselves on being honest and flexible with all our customers. Our inhouse team are here to offer you a wide range of creative solutions to help advertise your job role. Your account manager will understand your needs and will work with you to ensure that your advert looks great and gives off the right message to potential candidates.

Print recruitment advertising starts from £300, for a three by five advert. Our pricing is simple to understand. You choose the space that you require and decide how you want to fill it. There are no additional charges for composite adverts.

All adverts that are inserted in the paper also receive a free featured job advert, worth £250. This will ensure that your advert has the widest possible reach.

Our experienced graphic designers can also design the advert for you.

BENEFITS OF PRINT 🚺 🗕 Tangibility readers are more engaged when reading printed material Credibility print adverts provide a greater sense of legitimacy Branding prominent brand exposure and recognition 4 — Target Marketing effectively reach the learning and skills audience 5 More Engaging

readers typically read the detail and don't just skim

GRAPHIC DESIGN

Schools Week employs professional designers and for an additional cost can produce materials where required.



Free design of print adverts is only available for adverts greater than 16 by 8 (half page)

DEADLINES

Published every Monday throughout term-time Booking deadline Wednesday before at 5pm Artwork deadline Thursday before at 1pm

5 REASONS TO USE Schools Week

An engaged and targeted audience

Schools Week is targeted at those 2 who work within the Schools community in England. Our readers are typically of middle to senior level within a school or organisation, so you can be confident that you are advertising to a bright and influential audience.

Simple and clear pricing

Our pricing is straightforward. There are no additional charges for leadership roles, additional information or links on online jobs or composite adverts in print.

Quick turnaround We have a dedicated team that will

(5)

upload your online jobs quickly and when amendments are required we can do those while you're on the phone. We even take care of the jobs being posted online. You send us the details you want posting and we take care of the rest.

Your job advert will appear within the -0

Dedicated account manager You will have a dedicated account manager who will be responsible for your advertising, from enquiry to your advert closing. They will get to know you and your organisation and know what will work best for the role you are recruiting to.

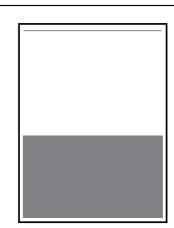
Job adverts in the paper - not a supplement

classifieds section of Schools Week. We don't have additional supplements for adverts.

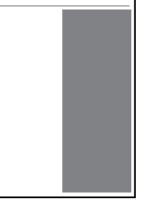


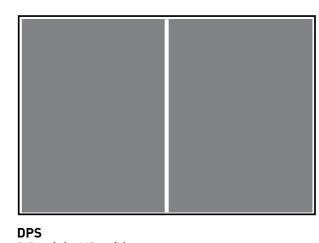
QUARTER PAGE 129mm(w) x 165mm(h) £1,280





HALF PAGE 262mm(w) x 165mm(h) £2,560





HALF PAGE VERTICAL 129mm(w) x 330mm(h) £2,560

545mm(w) x 345mm(h) £10,000

PRODUCTION GUIDELINES FOR THE SCHOOLSWEEK NEWSPAPER:

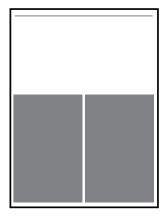
Files must be supplied in Adobe PDF format. All fonts should either be embedded or converted to outlines within the design package. All colours should be converted to CMYK. All graphics should be at least 300dpi to ensure high-quality printing. For best results please ensure any text is at least 5mm from the edge of the item. All files must be constructed to the exact dimensions of the booked space. NB* NO BLEED, CROP MARKS or additional white space for the newspaper. This does not apply to supplements.

TO ADVERTISE WITH US CALL THE SALES TEAM TODAY ON 020 81234 778

MEDIA PACK 2016-17



FULL PAGE 262mm(w) x 330mm(h) £5,000



20 X 4 129mm(w) x 200mm(h) £1,600

All prices are subject to VAT

> I read *Schools Week* for the great investigative journalism, and the paper's close attention to educational policy. *Schools Week* keeps me up to date on breaking developments, and plays an important role in holding policymakers to account" Professor Becky Francis – King's College London



ONLINE

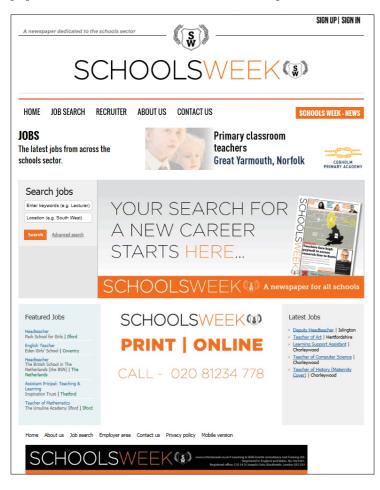
BASILDON

The recruitment section of our website. schoolsweek.co.uk, is easy to navigate and only hosts adverts associated with the school sector.

Our website has more than 165,000 visitors a month and over 15,100 Twitter followers (@schoolsweek).

Undeniably, the Schools Week website is an effective platform from which to advertise your roles.

Online advertising can be booked independent of the newspaper and is available in two forms - a basic job listing or a featured job, with the option of an upgrade to featured job of the week (see page 13 for details). Our Featured Jobs package is our most popular online solution. All recruitment ads published



in the paper automatically receive featured job status online at no additional cost. The Schools Week team will e-mail our members about the role and tweet the role to more than 11,200 twitter followers.

Our experienced advertising team will give you the best advice to achieve your recruitment objectives. We understand that a successful and expedient recruitment campaign is essential to any organisation. We aim to provide a quick turnaround when it comes

to uploading jobs online. You will never have to wait hours for requested edits to appear on an online role - we take care of the advert being posted online.

> Along came *Schools Week*. What a difference! This is the paper for me. Just the right size, excellent content by great journalists, real people from across the world of education sharing their views and lots of suggestions on where to go if you want or need more information or different viewpoints. I do not always agree with everything, particularly some of the book reviews, and I probably would not read it if I did! We teachers are contrary like that. But I love the fact that it embraces all perspectives, is fair in its reporting and analysis and brings me the very latest in "breaking" education news. It is fearless, fresh and honest. It makes me feel part of a community of professional thinkers that I want to get to know better. I also won a mug! And some sweets that I binged.

Carmel O'Hagan – PGCE course tutor

GLF





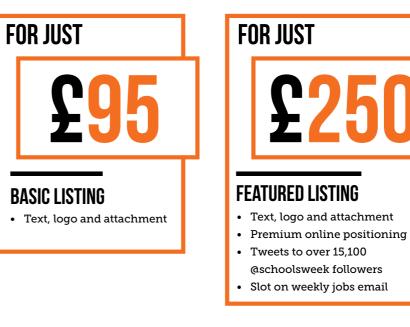
ONE DEGREE

ACADEM

CitizenScho

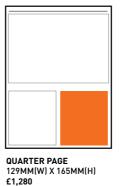
I FARNING

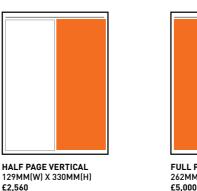
DNLINE:



All rates are subject to VAT

PRINT:





What *Schools Week* is to me is access is to the best thinkers in education through their insights, book reviews or list of blogs; keeps me up to date with education news; its asks the questions that we want answered by policy makers; but is not afraid to challenge ingrained thinking of educationalists themselves. It is now my first point of call for education news."

£2,560

Liam Collins - Headteacher, Uplands Community college







MEDIA PACK 2016-17

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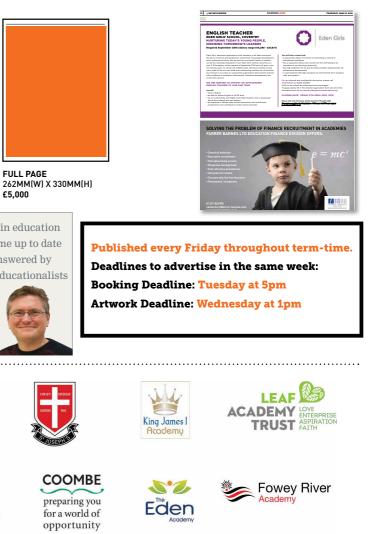


UPGRADE TO FEATURED JOB OF THE WEEK

- → Available as an upgrade for £500 + VAT per week
- \rightarrow We can design free of charge

INCLUDES:

- \rightarrow Top slot on weekly jobs email
- → Online button on schoolsweek.co.uk homepage
- → Online banner on all jobs pages
- → Skyscraper advert on all jobs pages
- → The featured Listing includes a slot in the one jobs email only
- → To be included in all jobs emails up until your closing date there will be an additional charge of £50 +VAT per role per week







SP AY FRISING

I was a pretty useless policy adviser when I was at the DfE. Why? Because " I just didn't have the knowledge I needed about how our education system works. Great teachers understand how their classroom connects to their school and great leaders know how their school connects to the system. From inserts that break down how progress 8 works to research reviews and profiles of the best and brightest minds in our field, *Schools Week* has it all. I read it, I know more, I'm better at my job and my pupils benefit."

Matt Hood - Head of Projects at School 21

TO ADVERTISE WITH US: 0208 1234 778 | ADVERTISING@SCHOOLSWEEK.CO.UK

PRINT DISPLAY

We are in touch with what works when it comes to display advertising. *Schools Week* offers traditional space for adverts in the paper, but we also like to think creatively, both online and in print.

We have learnt a great deal from our sister title FE Week. Creative activity such as sponsored supplements, webinars and policy summits have been incredibly popular with readers and sponsors.

Schools Week will also offer these innovative ways to

communicate with readers.

Every client is different, we get that. That is why you will also have the same account manager from initial enguiry to campaign review.

By advertising with Schools Week, not only will your adverts look stunningly crisp and clean on our 80gsm brilliant white newspaper, you will also know that you are successfully engaging with your target audience.

Email or call and let's have a chat about how we can help.



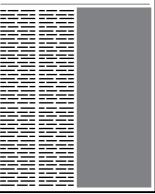
RATES



FRONT PAGE BANNER 223mm (w) x 47mm (h) £1,250

QUARTER PAGE (LEFT) 129mm (w) x 165mm (h) £1,600

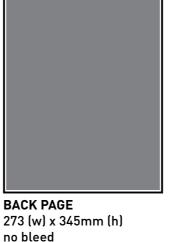
20x4 (RIGHT) 129mm (w) x 200mm (h) £2,400

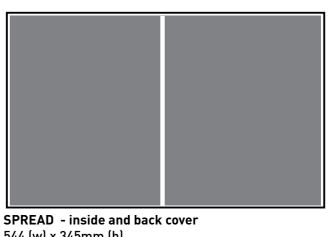


HALF PAGE VERTICAL 129mm (w) x 338mm (h) £3,200

DPS 545mm (w) x 345mm 9h) (no bleed) £10,000

COVER WRAP





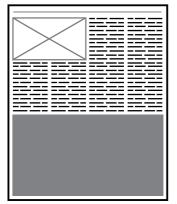
544 (w) x 345mm (h) no bleed Cover wrap package price | £13,500

MEDIA PACK 2016-17

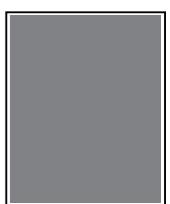
MEDIA PACK 2016-17



SCC = 225



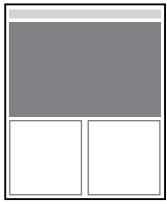
HALF PAGE 261mm (w) x 165mm (h) £3.200



FULL PAGE 261mm (w) x 345mm (h) £5,600



SUPPLEMENT DPS: Type: 520mm (w) x 340mm, Trim: 530mm (w) x 350mm, + bleed 5mm



OUTSIDE BACK 262mm (w) x 185mm (9h) £3,750

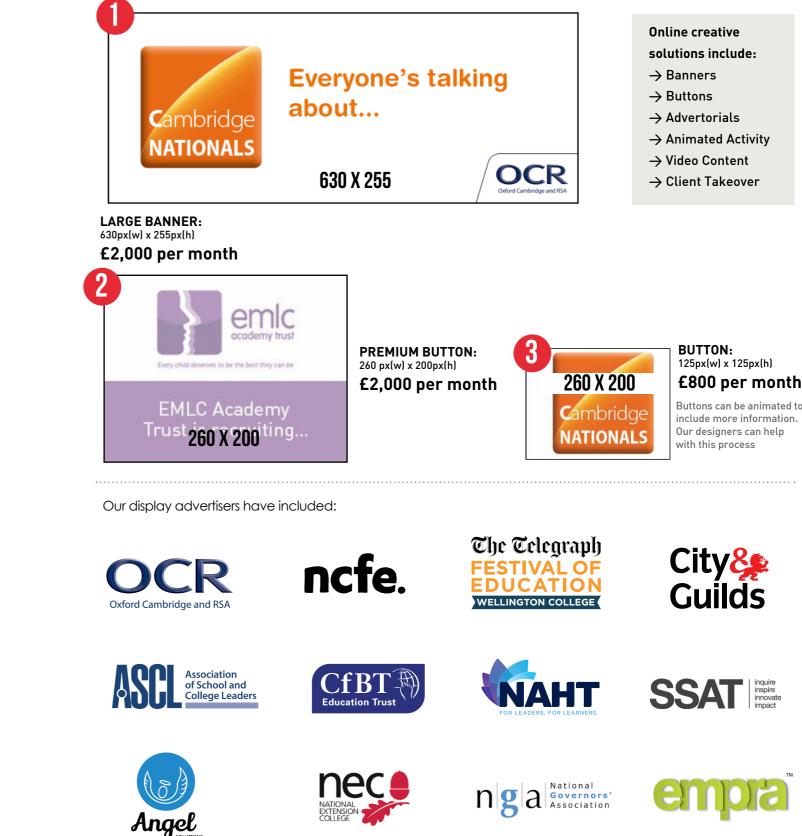


FRONT PAGE XXXXXX 223mm (w) x 345mm (h)

ONLINE ADVERTSING

vadvertising online spec:





Buttons can be animated to

SUPPLEMENTS

Schools Week supplements have already become well regarded in the schools sector for providing in-depth and insightful editorial and commentary on important matters and occasions. Supplements are produced throughout the year to accompany an edition of Schools Week and offer advertisers sole sponsorship opportunity.

Sole sponsorship of an Schools Week supplement is an innovative method for directly communicating to the sector while giving readers something useful they will retain for future reference.

Every Schools Week supplements is bespoke and is managed by one of our journalists; this ensures that we produce a high quality product for our readers and of course its sponsor.

During 2014/15 supplement topics ranged from a guide to league tables to an exploration of the English baccalaureate. Supplement Topics can be suggested by the client or chosen from a list of available opportunities.

A sponsored 16-page supplement includes:

- In partnership logo on front page and on each folio
- Double page advert on centre pages (528 mm wide x 350 mm high plus a 5 mm bleed)
- Full page advert on outside back cover (264 mm wide x 350mm high plus a 5mm bleed)
- 650-word comment / expert piece

Supplement distribution

- Print-run of 3,000 and a copy sent to every Schools Week subscriber
- 100 copies sent to the sponsor (more if requested)
- Free digital copy advertised on Schools Week website
- A 'sponsored by' email to subscribers directing them to the digital copy
- Several 'sponsored by' tweets with a link to the digital copy

£15K PER SUPPLEMENT OR TWO FOR £30K WITH £10K ADDED VALUE ADVERTISING





MEDIA PACK 2016-17

SPONSORSHIP

Your brand will receive maximum exposure

(Full details of what is included is available on the previous page)

COMPANY LOGO ON FRONT PAGE (IN PARTNERSHIP WITH SCHOOLS WEEK)



COMPANY LOGO INCLUDED IN INTRODUCTION (INSIDE FRONT PAGE)

Sales manager: Hannan Smith	- unau
Administration: Frances Ogefere Dell	was the conferen
Managing director: Shane Mann	Held in recently
If you are interested in placing a product or job	year's Co
advert contact	two-day
E: hannah.smith@feweek.co.uk	devoid o speakers
T: 020 8123 4778	ideas an
	peers. Th
	can be n
	This y

e key message from SSAT's national ence this year. in Manchester Central – most y in the spotlight for hosting this Conservative party conference – the vevent was, perhaps thankfully, of politicians. Instead, all the s were from the sector, sharing nd practice, and inspiring their The frontline is where the different made year's theme was "quality and



COMPANY LOGO TOP OF EVERY PAGE (INCLUSIVE OF TWITTER AND WEB ADDRESS)



MEDIA PACK 2016-17

that wasn't just because everyone was on a caffeine high from Schools Week's coffe 2 stand (read more on pages 10 and 11). Then, you have the chance to hear m from the sector. From pages 10 onwards, we have six experts telling us more about their journey and their thoughts on quality and equity. Michelle Matthews, from Queen Elizabeth's Grammar School in Derbyshire explains how integration, not segregation, saw her school achieve its best ever results for its SEND pupils. Darren Lyon



IN PARTNERSHIP WITH



sure they continue to carry performance points and count in the Progress 8 Our new and improv

School, commer Em pilot show , from the previous gualification and any problems

SSAT CONFERENCE 2015

SSAT PROVINES DISCUSSION & ABOUT 'QUALITY

. You can read more about the three key strands considered to being key to achieving this on the next page, with an interview with Bill Watkin, SSAT's director. The next four pages cover the two days' speeches and breakout sessions. From

inspiring headteachers talkin hout their ovs. to

leadteacher of the new Buckingha condary Sir Thomas Fremantle School, explains what influenced his decision to extend the school day.

And finally it is over to you - we hear from you about what you thought of the

SCHOOLSWEEK (III)

SEPTEMBER - JULY 2017

EDITION	PRESS DAY	ISSUE DATE
75	14-SEP-2016	16-SEP-2016
76	21-SEP-2016	23-SEP-2016
77	28-SEP-2016	30-SEP-2016
78	05-OCT-2016	07-OCT-2016
79	12-0CT-2016	14-OCT-2016
80	19-OCT-2016	21-OCT-2016
	OCTOBER HALF TERM	
81	02-NOV-2016	04-NOV-2016
82	09-NOV-2016	11-NOV-2016
83	16-NOV-2016	18-NOV-2016
84	23-NOV-2016	25-NOV-2016
35	30-NOV-2016	02-DEC-2016
36	07-DEC-2016	09-DEC-2016
37	14-DEC-2016	16-DEC-2016
	CHRISTMAS HOLIDAYS	
38	04-JAN-2017	06-JAN-2017
89	11-JAN-2017	13-JAN-2017
90	18-JAN-2017	20-JAN-2017
91	25-JAN-2017	27-JAN-2017
92	01-FEB-2017	03-FEB-2017
93	08-FEB-2017	10-FEB-2017
	FEBRUARY HALF TERM	
94	22-FEB-2017	24-FEB-2017
95	01-MAR-2017	03-MAR-2017
96	08-MAR-2017	10-MAR-2017
97	15-MAR-2017	17-MAR-2017
98	22-MAR-2017	24-MAR-2017
99	29-MAR-2017	31-MAR-2017

JANUARY - JULY 2017

EDITION	EASTER HOLIDAYS	ISSUE DATE
100	19-APR-2017	21-APR-2017
101	26-APR-2017	28-APR-2017
102	03-MAY-2017	05-MAY-2017
103	10-MAY-2017	12-MAY-2017
104	17-MAY-2017	19-MAY-2017
105	24-MAY-2017	26-MAY-2017
	MAY HALF TERM	
106	07-JUN-2017	09-JUN-2017
107	14-JUN-2017	16-JUN-2017
108	21-JUN-2017	23-JUN-2017
109	28-JUN-2017	30-JUN-2017
110	05-JUL-2017	07-JUL-2017
111	12-JUL-2017	14-JUL-2017
	SUMMER HOLIDAYS	



Reading *Schools Week* keeps me up to speed with all the most important news in education. The SW team are brilliant at spotting all the key stories early and taking a critical and analytical approach to getting to the bottom of them."



23



Loic Menzies - CEO of think-and-action tank LKMCo

AN EDUCATIONAL PAPER DELIVERED TO YOUR DOOR

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