

## MEDIA PACK 2016-17

#### A PRINTED AND ONLINE WEEKLY NEWSPAPER DEDICATED TO THE SCHOOLS SECTOR



SCHOOLSWEEK.CO.UK | @SCHOOLSWEEK

# What is Schoo

### A NEWSPAPER DEDICATED TO PUTTING SCHOOLS FIRST

Schools Week has quickly become a primary source of news for thousands of professionals working across the schools and education sector. Its rapidly growing presence in the community is rare for a newspaper in its infancy, but is a clear indication of bigger things to come over the coming years.

Schools Week is a weekly printed newspaper that readers know will not hold back in providing them with investigative and indepth news articles.

The editorial team is packed with talented and experienced journalists and under the guidance of editor Laura McInerney, readers know that the paper will ask the tough questions, find the debatable point, tell the difficult truth and always put schools first.

The newspaper is read by a highly influential and aspirational demographic from across the schools sector in England. From school head teachers to multi-academy trust executives, from school governors to school business managers and from public relation professionals to teachers; we are proud of the diverse readership that we have engaged in a short period.

Schools Week prides itself in being the first to report on the news that matters and in the space of just over 18 months it has become part of the sector's daily routine — whether that be checking schoolsweek.co.uk for the latest breaking news stories, reading through the weekly newspaper on a Friday morning, or scouring through the job ads (plus the online jobs board) for the latest career opportunities.

The newspaper has come a long way. The team has expanded. The stories have become bigger and juicier. The weekly website audience has grown at an incredible pace, from hundreds to hundreds of thousands a week. The recruitment advertising section has grown. And our creative opportunities for our display clients have engaged well known sector brands such as OCR, City and Guilds, Pearson, BBC Learning and SSAT enabling them to engage with an influential audience.

As *Schools Week* is aimed at influencers, aspiring leaders and decision makers, the title communicates on a weekly basis with a highly influential and targeted audience.

The title is distributed to individual subscribers and on a multiple subscription basis (whereby whole organisations subscribe), as well as key decision makers within the sector.

This, coupled with the newspaper's expert sector knowledge and regular specialist supplements, events and sponsorship opportunities gives you unrivalled channels when reaching out to influential members of the schools community.

Thank M.

Shane Mann managing director Lsect Ltd (publisher of Schools Week)



## MEET THE TEAM

#### @SCHOOLSWEEK | NEWS@SCHOOLSWEEK.CO.UK | WWW.SCHOOLSWEEK.CO.UK



FEATURES EDITOR And head of digital

CATH MURRAY T: 0203 468 6365 @CATHMURRAY\_NEWS catherine.murray@schoolsweek.co.uk



JOHN DICKENS T:0203 051 4286 @JOHNDICKENSSW john.dickens@schoolsweek.co.uk



FREDDIE WHITTAKER T: 020 3432 1392 @FCDWHITTAKER fwhittaker@schoolsweek.co.uk

# 

### **THE EDITOR**



Laura McInerney taught in East London for six years, starting out as a TeachFirst participant and finally as an Advanced Skills Teacher. After writing a book in 2011, The 6 Predictable Failures of Free Schools...and How To Avoid Them, she spent the next two years in the US studying education policy on a Fulbright Scholarship.

During this time Laura regularly wrote features for LKMCo, and the New Statesman and she stills writes a monthly Guardian column.

Laura's superpowers include encyclopedic knowledge of past education secretaries and the ability to stop a year 9 boy in his tracks with just a stare.



### LAURA MCINERNEY

T: 020 3051 4284 @MISS\_MCINERNEY laura.mcinerney@schoolsweek.co.uk





billy.camden@schoolsweek.co.uk

# 

### A HIGHLY INFLUENTIAL AND TARGETED AUDIENCE

Our weekly printed newspaper is read by a highly engaged, aspirational and influential audience. From school head teachers to multi-academy trust executives, from school governors to school business managers and from public relation professionals to teachers; we are proud of the diverse readership that we engage. As Schools Week is wholly aimed at the schools sector, the title communicates on a weekly basis with an active and loyal readership.

Schools Week takes you to the edges and the heart of educational information and debates: to the places where political, philosophical and economic discussions are inescapable and to the real-life experiences where tears of dread and joy are shared. Schools Week gives more access than other similar publications to the backroom influences on education – the think-tanks and policy creators - enabling teachers and leaders to lift the veil of naivety from school management."

Lisa Pettifer - Head of Teacher Development, NAHT

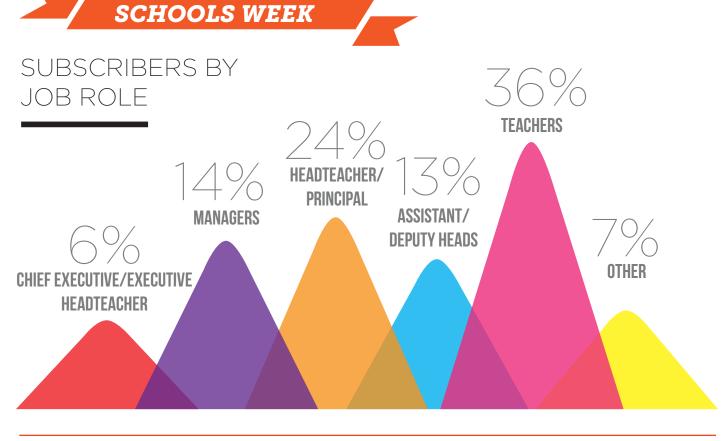
I probably shouldn't admit this, but Schools Week is the only newspaper I routinely read cover to cover. It does two things I love: proper old-style investigative journalism and beautiful data analytics. Both these things hold



Rebecca Allen - Head of Datalab

Schools Week has fast become essential reading for anybody involved in education. It is hard-hitting, investigative and inquiring and really gets to the core of the issue. Schools Week has become the first place I turn to for the low down on the latest education issue."

> Henry Stewart- co-founder, Local Schools Network



# More than:

#### Monthly page views

Up from 165,000 in summer 2015

IYU Visits per month

Up from 90,000 in summer 2015



Up from 52,000 in 2015



Since our launch in September 2014 our readership has rapidly increased. The figures on this page show just how quickly Schools Week has become a primary source of news for the schools and education sector.

## + 10,000+ 21,000+ **F** Facebook likes

# **Twitter followers**





well as aspiring, middle & senior managers, leaders and governors across the whole school sector in England. If you are one of these, then our online jobs board will assist in securing you that next education career step.

JOBS

relevant to your search Easy to navigate, making simple and stress-free No need to register in or

roles, meaning the app quick and confidential

The latest jobs in the forther education & skills

earch jobs

HOME

(J)SCHOOLS

(3)-SCHOOLSW

NECKUTTER ABOUT US CONTACT US



# DISPLAY Advertising

I was a pretty useless policy adviser when I was at the DfE. Why? Because I just didn't have the knowledge I needed about how our education system works. Great teachers understand how their classroom connects to their school and great leaders know how their school connects to the system. From inserts that break down how progress 8 works to research reviews and profiles of the best and brightest minds in our field, *Schools Week* has it all. I read it, I know more, I'm better at my job and my pupils benefit. "

Matt Hood - Head of Projects at School 21

### PRINT DISPLAY

We are in touch with what works when it comes to display advertising. *Schools Week* offers traditional space for adverts in the paper, but we also like to think creatively, both online and in print.

We have learnt a great deal from our sister title *FE Week*. Creative activity such as sponsored supplements, webinars and policy summits have been incredibly popular with readers and sponsors.

Schools Week will also offer these innovative ways to

communicate with readers.

Every client is different, we get that. That is why you will also have the same account manager from initial enquiry to campaign review.

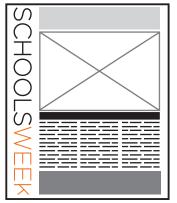
By advertising with *Schools Week*, not only will your adverts look stunningly crisp and clean on our 80gsm brilliant white newspaper, you will also know that you are successfully engaging with your target audience. Email or call and let's have a chat about how we can help.



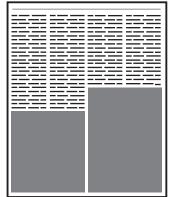
#### PRINT

#### RATES

#### **BESPOKE AD SIZES ARE AVAILABLE BASED ON SCC RATE: SCC = £25**

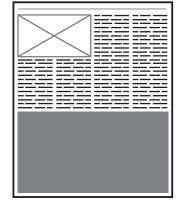


FRONT PAGE BANNER 223mm (w) x 47mm (h) £1,250

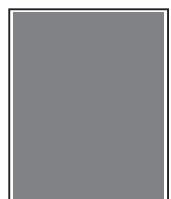


QUARTER PAGE (LEFT) 130mm (w) x 164mm (h) £1,600

20x4 (RIGHT) 129mm (w) x 200mm (h) £2,400



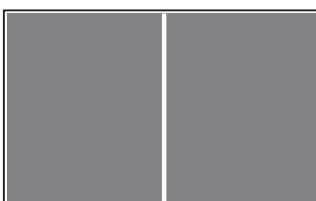
HALF PAGE 262mm (w) x 164mm (h) £3,200



FULL PAGE 262mm (w) x 345mm (h) £5,600

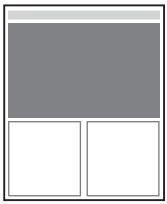
-
 _

HALF PAGE VERTICAL 130mm (w) x 338mm (h) £3,200



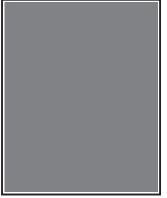
DPS 545mm (w) x 345mm 9h) (no bleed) £10,000

SUPPLEMENT DPS: Type: 520mm (w) x 340mm, Trim: 530mm (w) x 350mm, + bleed 5mm



OUTSIDE BACK 262mm (w) x 185mm (9h) £3,750

#### **COVER WRAP**



BACK PAGSPRE.273 (w) x 345mm (h)544 (wno bleedno bleCover wrap package price | £15,000

SPREAD - inside and back cover 544 (w) x 345mm (h) no bleed



FRONT PAGE 223mm (w) x 345mm (h)

# Display advertising

.....



### ONLINE ADVERTISING

# online spec:



Our display advertisers have included:



MEDIA PACK 2016-17

#### SUPPLEMENTS

Schools Week supplements have already become well regarded in the schools sector for providing in-depth and insightful editorial and commentary on important matters and occasions. Supplements are produced throughout the year to accompany an edition of Schools Week and offer advertisers sole sponsorship opportunity.

Sole sponsorship of an *Schools Week* supplement is an innovative method for directly communicating to the sector while giving readers something useful they will retain for future reference.

Every *Schools Week* supplements is bespoke and is managed by one of our journalists; this ensures that we produce a high quality product for our readers and of course its sponsor.

During 2014/15 supplement topics ranged from a guide to league tables to an exploration of the English baccalaureate.

Supplement Topics can be suggested by the client or chosen from a list of available opportunities.

#### A sponsored 16-page supplement includes:

- In partnership logo on front page and on each folio
- Double page advert on centre pages (528mm wide x 350mm high plus a 5mm bleed)
- Full page advert on outside back cover (264mm wide x 350mm high plus a 5mm bleed)
- 650-word comment/expert piece

#### Supplement distribution

- Print-run of 3,000 and a copy sent to every *Schools Week* subscriber
- 100 copies sent to the sponsor (more if requested)
- Free digital copy advertised on Schools Week website
- A 'sponsored by' email to subscribers directing them to the digital copy
- Several 'sponsored by' tweets with a link to the digital copy

#### **£15K PER SUPPLEMENT OR TWO FOR £30K WITH £10K ADDED VALUE ADVERTISING**



MEDIA PACK 2016-17

#### **SPONSORSHIP**

#### Your brand will receive maximum exposure

(Full details of what is included is available on the previous page)

COMPANY LOGO ON FRONT PAGE (IN PARTNERSHIP WITH SCHOOLS WEEK)



MEDIA PACK 2016-17

21

### SEPTEMBER - JULY 2017

EDITION	PRESS DAY	ISSUE DATE
75	14-SEP-2016	16-SEP-2016
76	21-SEP-2016	23-SEP-2016
77	28-SEP-2016	30-SEP-2016
78	05-OCT-2016	07-OCT-2016
79	12-0CT-2016	14-OCT-2016
80	19-OCT-2016	21-OCT-2016
	OCTOBER HALF TERM	
81	02-NOV-2016	04-NOV-2016
82	09-NOV-2016	11-NOV-2016
83	16-NOV-2016	18-NOV-2016
84	23-NOV-2016	25-NOV-2016
85	30-NOV-2016	02-DEC-2016
86	07-DEC-2016	09-DEC-2016
87	14-DEC-2016	16-DEC-2016
	CHRISTMAS HOLIDAYS	
88	04-JAN-2017	06-JAN-2017
89	11-JAN-2017	13-JAN-2017
90	18-JAN-2017	20-JAN-2017
91	25-JAN-2017	27-JAN-2017
92	01-FEB-2017	03-FEB-2017
93	08-FEB-2017	10-FEB-2017
	FEBRUARY HALF TERM	
94	22-FEB-2017	24-FEB-2017
95	01-MAR-2017	03-MAR-2017
96	08-MAR-2017	10-MAR-2017
97	15-MAR-2017	17-MAR-2017
98	22-MAR-2017	24-MAR-2017
99	29-MAR-2017	31-MAR-2017

#### SCHEDULES

### JANUARY - JULY 2017

EDITION	EASTER HOLIDAYS	ISSUE DATE
100	19-APR-2017	21-APR-2017
101	26-APR-2017	28-APR-2017
102	03-MAY-2017	05-MAY-2017
103	10-MAY-2017	12-MAY-2017
104	17-MAY-2017	19-MAY-2017
105	24-MAY-2017	26-MAY-2017
	MAY HALF TERM	
106	07-JUN-2017	09-JUN-2017
107	14-JUN-2017	16-JUN-2017
108	21-JUN-2017	23-JUN-2017
109	28-JUN-2017	30-JUN-2017
110	05-JUL-2017	07-JUL-2017
111	12-JUL-2017	14-JUL-2017
	SUMMER HOLIDAYS	



Reading Schools Week keeps me up to speed with all the most important news in education. The SW team are brilliant at spotting all the key stories early and taking a critical and analytical approach to getting to the bottom of them."

Loic Menzies - CEO of think-and-action tank LKMCo

AN EDUCATIONAL PAPER DELIVERED TO YOUR DOOR

### HAVE YOU SUBSCRIBED YET? HOW TO SUBSCRIBE TO SCHOOLS WEEK

Want to stay ahead of the crowd on schools news? Like to know what the education secretary is planning? Or who just started a new free school?

Or maybe you just really like in-depth, investigative education journalism, determined to get past the bluster and explain the facts?

If so, then *Schools Week* is for you. (And anyone else like you!) For £50 a year, subscribers to *Schools Week* receive a printed newspaper every Friday during term-time (37 edition per annum), and an emailed PDF digital edition on Friday morning.

News, investigations, expert columns, pick of the weeks' blogs, book reviews, explainers of research and policy documents – plus our Movers & Shakers section means you never miss out on important appointments in the schools world.



#### AS A NEWSPAPER WE ARE COMMITTED TO:

Telling the difficult truth | Finding the debateable point | Always putting schools first

Our stories are often followed-up by the national press, but by subscribing to *Schools Week* you'll be one of the school leaders, business managers and teachers who knew the news first.



FOR £50 A YEAR, SUBSCRIBERS TO *SCHOOLS WEEK* RECEIVE A PRINTED NEWSPAPER EVERY FRIDAY DURING TERM-TIME (37 EDITIONS A YEAR), UNLIMITED FREE ONLINE RECRUITMENT ADVERTISING ON THE *SCHOOLS WEEK* JOBS BOARD AND AN EMAILED PDF DIGITAL EDITION.